## Client Example - Architecture & Construction Materials

## Challenge

Buzon Pedestals International struggled to attract US customers and distributors. Web site copy and images did not distinguish between applications, environments, and materials.

## Solution

Create and launch a US website with a clear focus on Architect and Installer personas. Create messaging and tagline that energizes and is differentiated from the competition. Provide a clear company story told through beautiful application images from installations around the world.



**Company ID** 



**Product** 

Products to
Create Spaces
that Inspire,
Entertain,
& Build
Community

**Tagline** 





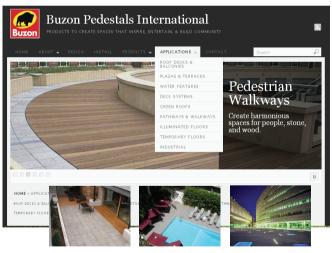
Audience Personas



Applications - Step by Step

## Results

- Increased awareness and sales
- Improved organic search results
- Attracted new distributors
- Attracted trade press



**US Website: www.Buzonusa.us** 

